

College of Education & Human Ecology
MBE Opportunities by Category
Purchase Orders Issued FY09

Total Purchase Orders Issued	MBE Purchase Orders Issued	MBE %
\$1,436,985	\$116,391	8.10%

MBE Goal=15%: \$215,548

Purchasing Category	FY09 Spend (rounded to the nearest thousand)	State Certified Suppliers Providing Similar Goods & Services to OSU Departments
Audio Visual Equipment, Supplies & Services	\$42,000	<ul style="list-style-type: none"> • Brown Enterprise Solutions (MBE; EDGE; via eStores) • Increase Innertainment Llc (MBE) • Resource One Computer Systems (MBE) • Superior Industrial Supply & Services (MBE; EDGE)
Awards, Other (not Athletics)	\$10,000	<ul style="list-style-type: none"> • Adventures in Advertising (MBE; EDGE) • Proforma TCL Inc (MBE; EDGE; via eStores)
Catering (large venues removed— Univ. Plaza, Crown Plaza, Marriott International)	\$62,000	<ul style="list-style-type: none"> • Delightful Delights (MBE; EDGE) • Gourmet Events Management (MBE) • Keaton's Katering (MBE; EDGE) • University Catering (partners with MBE caterers as requested; purchase order must be issued to MBE)
Computer Equipment & Peripherals	\$68,000	<ul style="list-style-type: none"> • Brown Enterprise Solutions (MBE; EDGE; via eStores) • Direct Resource (MBE; EDGE; via eStores) • Premier Office Solutions (MBE; EDGE; via eStores) • Resource One Computer Systems (MBE)
Computer Supplies & Accessories	\$58,000	<ul style="list-style-type: none"> • Brown Enterprise Solutions (MBE; EDGE; via eStores) • Premier Office Solutions (MBE; EDGE; via eStores) • Recio Supply Co. (MBE; EDGE) • Resource One Computer Systems (MBE) • Smart Solutions Inc. (MBE; EDGE) • Sophisticated Systems (MBE)
Furniture	\$147,000	<ul style="list-style-type: none"> • Clara Brown Interiors (MBE; EDGE; via eStores) • Premier Office Solutions (MBE; EDGE; via eStores) • Williams Interior Designs (MBE; EDGE)

**College of Education & Human Ecology, MBE Opportunities by Category
Purchase Orders Issued FY09 (continued)**

Purchasing Category	FY09 Spend (rounded to the nearest thousand)	State Certified Suppliers Providing Similar Goods & Services to OSU Departments
Lab Supplies	\$79,000	<ul style="list-style-type: none"> • Chan Distributors (MBE; EDGE) • Direct Resource (MBE; EDGE; via eStores) • Premier Medical Supplies (MBE; EDGE)
Office supplies, paper, forms, tags & labels	\$21,000	<ul style="list-style-type: none"> • Premier Office Solutions (MBE; EDGE; via eStores) • Recio Supply (MBE; EDGE)
Printing	\$75,000	<ul style="list-style-type: none"> • Lunal Corp (MBE) • Three Leaf Productions (MBE; EDGE)
Software	\$24,000	<ul style="list-style-type: none"> • Brown Enterprise Solutions (MBE; EDGE; via eStores) • Resource One Computer Systems Inc (MBE)
Temporary Employment Services	\$13,000	<ul style="list-style-type: none"> • Proteam Industrial Staffing (MBE; EDGE)
Total	\$599,000	

Other considerations

“Quick Wins”—redirect purchases to minority partners

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| Fisher Scientific | <ul style="list-style-type: none"> • to minority partner, Direct Resource |
| OfficeMax | <ul style="list-style-type: none"> • to minority partner, Premier Office Solutions |

Data Source: Minority Vendor Report via eReports